



The
Maritime Standard
TMS

TANKER CONFERENCE

22 October 2019, Atlantis, The Palm, Dubai

Preparing to face new realities in a changing market

Event Overview

The fourth annual The Maritime Standard Tanker Conference will take place on Tuesday 22nd October at the Atlantis, the Palm, Dubai. The first three events have been both extraordinarily successful and popular, raising the profile of the tanker shipping business regionally and globally. The selection of a larger venue in 2018 paid off with a much-increased delegate attendance and an even bigger audience is anticipated this year. Already established as one of the leading events on the tanker shipping calendar, the Conference is aimed at key decision makers and high-level policy takers within the tanker shipping business. This year's event takes place at a time of considerable volatility and uncertainty within the tanker shipping business. While some of the market fundamentals appear positive, there are significant challenges posed by the political-economic context, as well as the imposition of new environmental rules. The Conference will focus on key market trends in the crude, products, chemicals and gas tanker markets, giving attendees a unique insight into the opportunities that exist and how to capitalise on them. It will also assess ancillary sectors, such as the bunker supply, law, ship agency and supplies, and petrochemicals trades. The event is a must-attend, not only for tanker owners and operators, but all companies that provide products and services to this sector of the shipping industry. The intention is that attendees will leave the TMS Tanker Conference with a much clearer idea about future trade patterns, and market influences, so they are better placed to build the foundations for longer term business growth.

Tuesday 22nd October 2019

Conference Programme Outline

08:30	Registration and welcome refreshments
10:00	Welcome by Clive Woodbridge, Editor, The Maritime Standard
10:05	Inaugural address by Trevor Pereira, Managing Director, The Maritime Standard
10:10	<p>Keynote Addresses</p> <ul style="list-style-type: none"> • Capt. Abdulkareem Al Masabi, CEO, ADNOC Logistics & Services and Chairman, UAESA • Ali Shehab, Acting CEO, Kuwait Oil Tanker Company • Abdulla Bin Damithan, CCO, DP World
10:50	<p>Session 1: Tanker trades - how to adapt to fast moving market conditions?</p> <ul style="list-style-type: none"> • Supply and demand - what will be the impact of slowing global tanker fleet growth? • Opportunities, and challenges shaping regional trade prospects in the Middle East region in the short and medium term • How can tanker service providers help support national economic strategies for the future? • Trade wars and sanctions - the steps tanker operators must take to chart a safe course through difficult political waters. • Can Big Data and digitalisation drive improved tanker market performance? • Product and chemical tanker operations- reasons to be optimistic. • M&A activity- can industry rationalisation provide a solution to market instability? • Indian economic growth - is this the new frontier for the tanker market? <p>Speakers:</p> <ul style="list-style-type: none"> • Capt. Abdulkareem Al Masabi, CEO, ADNOC Logistics & Services and Chairman, UAESA • Ali Shehab, Acting CEO, Kuwait Oil Tanker Company • Michael Jorgenson, acting CEO, Oman Shipping Company • Matthieu De Tugny, Executive Vice-President, Marine & Offshore division, Bureau Veritas • Petros Doukas, Former Deputy Minister of Finance and Foreign Affairs, Greece • Jesper Kjaedegaard, Senior Advisor- Board Member, Marcura Group • Capt. Anoop Kumar Sharma, Chairman & MD, The Shipping Corporation of India
12:30	Panel Discussion/ Q&A Session
12:45	Lunch
13:45	<p>Session 2: Adapting support infrastructure and services to ensure market success</p> <ul style="list-style-type: none"> • What investments in tanker repair, maintenance and conversion services are needed to support regional growth?

- Shipbuilding - an assessment of the types and sizes of tanker that will be ordered over the next few years and the impact on the market.
- How can oil terminal operating efficiencies be enhanced while ensuring tanker storage capacity keeps pace with demand?
- Bunker demand - the impact of scrubbers, and low sulphur fuel availability, on tanker shipping requirements.
- Developing the right ship management and chartering tools.
- Maritime training and education - what does the industry require to ensure it is future proof?
- Port facilities - investing to meet the requirements of emerging markets.

Speakers:

- Anders Østergaard, Group CEO, Monjasa
- Capt. Mohamed Al Ali, Senior Vice President, Ship Management, ADNOC
- Capt. Rado Antolovic, Phd, CEO & MD, DP World - Maritime Services Division
- Rajiv Agarwal, CEO & MD, Essar Ports
- Said Al Maawali, CEO, Oman Drydock Company
- Eng. Waleed Altamimi, General Manager, Tasneef

15:15	Panel discussion/ Q&A Session
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15:30	Refreshment Break
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15:45	Session 3 - Overcoming technical, legal and regulatory challenges:
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- Scrubbers - is the open loop controversy damaging to environmental prospects?
- Drones - the future for tanker inspections.
- Shipyards and technology: Middle East and India becoming global centres for environmental retrofits.
- Alternative fuels for the tankers of the future
- Keeping digitalisation and advanced technology at the heart of tanker safety.
- Achieving sustainable scrapping and recycling
- What will the new UAE Maritime law mean for the tanker industry?
- Ballast water treatment - how can tanker operators bypass retrofit bottleneck fears?

Speakers:

- Nijoe Joseph, Partner, Stephenson Harwood
- Rashid Isa Rishi Al Heddi, Group Managing Director, Seamaster Maritime
- Pawan Sahani, Business Development Director Middle East & Africa, DNV GL
- Kirsty Cattanach, Senior Associate, Baker McKenzie Habib Al Mulla
- Capt. Zarir Irani, President, International Institute of Marine Surveying (IIMS)

17:00	Panel Discussion/ Q&A Session
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17:30	Networking Reception
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18:00	End
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